

# Accounts Receivable and Payable Management

## Learning Objectives

- Maintain party-wise bill details in Tally.ERP 9
- Keeping track of receivables and payables
  
- Set-off bills using the different methods of adjustment
- Make partial and full payment entries
- Record credit transactions, and
- Manage outstanding
- Credit limit
- Payment performance of debtors.

## 7.1 Introduction

Efficient management of business requires systematic maintenance of all transactions. As the number of business transactions increases, it becomes very difficult in keeping a track of the details of creditors, debtors, pending bills and over dues. The bill-wise details feature in Tally.ERP 9 enables tracking of each and every transaction and efficient management of payables and receivables.

## 7.2 Accounts Payable and Receivable

**Accounts Payable:** Accounts Payable is the amount payable to suppliers or vendors for goods or services provided on credit. Accounts Payable is credited in the books of account and it is reported as current liability in the company's balance sheet.

**Example:** Bay Traders purchased goods on credit for ₹10,000 from TT Traders on 1<sup>st</sup> July 2017

and agreed to pay the amount on 15<sup>th</sup> July 2017. Bay Traders receives an invoice from TT Traders stating that the amount of ₹10,000 is due on 15<sup>th</sup> July 2017.

After checking the invoice, Bay Traders will record the details in their books of accounts by debiting the expense account/purchase account and crediting the accounts payable account/sundry creditors account.

**Accounts Receivable:** Accounts Receivable is the amount due from customers to the business concern for goods sold or services rendered. Accounts Receivables are debited in the books of account; it is shown as a current asset in a company's balance sheet.

**Example:** Bay Traders sold goods on credit for ₹20,000 to Shabnam Traders on 1<sup>st</sup> July 2017. The customer is allowed a credit period of 30 days to pay for the purchases.

Bay Traders will issue the invoice to Shabnam Traders stating that the payments have to be made within 30 days from the date of purchase i.e., Payment should be made on or before 30<sup>th</sup> July 2017. Once the invoice is issued, Bay Traders will account the entry in their books of account by debiting the accounts receivable account/sundry debtors account and crediting the income account/sales Account.

## 7.3 Maintaining Bill-wise Details

The Bill-wise details feature in Tally.ERP 9 enables tracking of transactions and efficient management of payables and receivables. Once transactions are recorded in Tally.ERP 9, reports can be generated instantaneously. This feature, helps in tracking outstanding bills and in sending reminders on time to customers, thus managing outstandings efficiently.

Bill-wise detail help us to maintain our sundry creditors and debtors bills systematically and we can find the outstanding amount, due date of each bill and also we can allocate payments/receipts to the correct invoice to maintain an accurate account of outstanding.

Dependency on business owner reduces as user can refer the outstandings statement and know if he is liable to pay or receive. Without Bill wise, tracking pending bills will be difficult to user. This will result in adjusting wrong bill.

In Tally.ERP 9, four types of reference details can be entered for transactions. These reference details, called Methods of Adjustments are New Ref, Agst Ref, Advance and On Account.

Method of Adjustment	Used for
New Ref	When a Purchase/Sales invoice is recorded, this method of adjustment is selected to give the transaction a reference number with which it can be tracked when required.  If we are making sales/purchase to the party for the first time, select New Ref

NEW REF	SELECT NEW REF
	For example, if two purchase vouchers are recorded with the New Reference numbers 01 and 02, while recording the payment entry, the reference numbers will help in keeping track of the purchase against which payments are being made.
Agst Ref	When payment is received or made against any existing bill or against earlier advance, select Against ref for which the bill should be adjusted.  For example, if New Reference number 02 is provided in a purchase voucher, then while recording a payment voucher, you will be able to track the particular purchase bill towards which the payment is being made, and also you will get the list of purchases.
Advance	Advance receipts and payments transactions are recorded using this method of adjustment as its helps in tracking the transaction for which payments or receipts are made.
On Account	On account is selected when one is unable to mark a payment or a receipt against any specific pending references.  For Example, when the party makes lump sum payment (a huge amount), the user may not be aware whether it has to be treated as new ref or against ref. In these scenarios select On Account. So that the amount can be classified later.

Table 7.1

Creating a reference is like writing down an entry in a notebook to use the references in future. References remember on your behalf keeps the track of due payments/receipts. To distinguish between references you need to give unique reference numbers.

Let us now use the method of adjustments in transactions to understand them better:

## Business Scenario

Bay Traders, Bengaluru deals in food items like Rice, Wheat flour, Ragi and Cooking oil. The company makes frequent credit purchases and ensures that all payments are made within the due date. It makes sales on credit basis to different dealer with the credit period of thirty days provided to all debtors.

Before proceeding with the illustrations on using the bill-wise details feature, based on the above Business Scenario, let us create the company in Tally.ERP 9 and activate the bill-wise details feature for the company.

**Activity:** Create a company in Tally.ERP 9 with the following details:

*Company Name: Bay Traders*

Address: No 123, 5th Block, Near Jambu Circle, Jayanagar, Bengaluru - 560041

Country: India

State: Karnataka

Financial Year: 01-04-2017 to 31-03-2018

## 7.4 Activation of Maintaining Bill-wise Details Feature

In order to track the details of bills payable and receivable, the feature bill-wise details has to be enabled in Tally.ERP 9.

To enable the feature maintain bill-wise details in Tally.ERP 9, follow the steps given below:

1. Go to **Gateway of Tally > F11: Company Features > F1: Accounting Features**
2. Set the option - **Maintain bill-wise details** to **Yes**
3. Set the option - **For non - trading accounts also** to **No**, if you require to extend the tracking to non-trading accounts, then enable the option

**Note:** Bill wise details for non-trading accounts is useful when one needs to track either an instalment to be paid or a loan outstanding to be received over a certain period of time

The **Accounting Features** screen appears as shown in the figure 7.1:

The screenshot shows the 'Accounting Features' screen for the company 'Bay Traders'. The screen is divided into several sections, each with a list of features and their status. The 'Maintain bill-wise details' option is highlighted with a red box and is set to 'Yes'. The 'For non-trading accounts also' option is set to 'No'. Other options include 'Enable invoicing', 'Record purchases in invoice mode', 'Use debit and credit notes', 'Record credit notes in invoice mode', 'Record debit notes in invoice mode', 'Maintain budgets and controls', 'Use reversing journals and optional vouchers', 'Enable cheque printing', 'Set/alter transaction types', 'Set/alter banking features', 'Set/alter post-dated transaction features', 'Enable zero-valued transactions', 'Maintain multiple mailing details for company and ledgers', and 'Set/alter company mailing details'. The 'Enable company logo' option is also present.

Company: Bay Traders	
Accounting Features	
<b>General</b>	
Maintain accounts only	? No
Integrate accounts and inventory	? Yes
Use Income and Expenses A/c instead of Profit and Loss A/c	? No
Enable multi-currency	? No
<b>Outstanding Management</b>	
Maintain bill-wise details	? <b>Yes</b>
For non-trading accounts also	? No
Activate interest calculation	? No
Use advanced parameters	? No
<b>Cost/Profit Centres Management</b>	
Maintain payroll	? No
Maintain cost centres	? No
Use cost centre for job costing	? No
Maintain more than one payroll or cost category	? No
Use pre-defined cost centre allocations in transactions	? No
Show opening balance for revenue items in reports	? No
<b>Invoicing</b>	
Enable invoicing	? Yes
Record purchases in invoice mode	? Yes
Use debit and credit notes	? No
Record credit notes in invoice mode	? No
Record debit notes in invoice mode	? No
<b>Budgets and Scenario Management</b>	
Maintain budgets and controls	? No
Use reversing journals and optional vouchers	? No
<b>Banking Features</b>	
Enable cheque printing	? Yes
Set/alter transaction types	? No
Set/alter banking features	? No
Set/alter post-dated transaction features	? No
<b>Other Features</b>	
Enable zero-valued transactions	? No
Maintain multiple mailing details for company and ledgers	? No
Set/alter company mailing details	? No
Enable company logo	? No



Figure 7.1 Accounting Features Screen

4. Accept the screen

**Note:** On after configuring **Maintain bill wise details** option as shown in the figure 7.1., then **Maintain balances bill-by-bill** will be enabled by default in all the ledgers created under the groups sundry debtors and sundry creditors the option

## 7.5 New Reference

When a purchase/sales invoice is recorded, New Reference is selected to give the transaction a reference number with which it can be tracked as and when required.

For example, if two purchase vouchers are recorded with New reference numbers as 01 and 02, then while recording a payment entry, the reference numbers will help to keep a track of purchase, against which the payment is being made.

**Illustration 1: Use of new reference for recording purchase and sale transactions and checking of payable and receivable reports.**

Pass the following transactions in the book of Bay Traders:

Date	Particulars			
01-07-2017	<b>Voucher: Purchase</b>			
	Purchased following stock items from the Saha Traders on credit against the Ref No. ST/01 and agreed to pay the amount within 15 Days from the date of purchase.			
	<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>
	Basmati 455 (W)	500 Kgs	100	50,000

	Basmati 455 (B)	500 Kgs	110	55,000
	Dehradooni Basmati (W)	1,000 Kgs	100	1,00,000
01-07-2017	<b>Voucher: Sales</b>			
	Sold the following Stock Items to MM Traders on credit and agreed to pay the amount within 30 Days from the date of Sales with the Ref No. BA/01/MM.			
	<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>
	Basmati 455 (W)	250 Kgs	110	27,500
	Basmati 455 (B)	250 Kgs	120	30,000

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Table 7.2

To record the transactions of table 7.2 in the books of Bay Traders, first ensure that the required ledgers are created in Tally.ERP 9.

**Step 1: Creation of Accounting Masters**

**Purchase Ledger**

Go to **Gateway of Tally > Accounts Info. > Ledgers > Create**

<b>Purchase A/c</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Purchase A/c</b>
Under	Select as <b>Purchase Accounts</b>
Inventory values are affected	Set to <b>Yes</b>

Table 7.3

**Sales Ledger**

<b>Sales A/c</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Sales A/c</b>
Under	Select as <b>Sales Accounts</b>
Inventory values are affected	Set to <b>Yes</b>

Table 7.4

**Party Ledger**

<b>Saha Traders</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Saha Traders</b>
Under	Select as <b>Sundry Creditors</b>
Maintain balances bill-by-bill	Set to <b>Yes</b>
Default credit period	Enter as <b>15 Days</b>
Check for credit days during voucher entry?	Set to <b>Yes</b>
Inventory values are effected?	Set to <b>No</b>

<p><b>Maintain balances bill-by-bill</b> option should be enabled for tracking pending bills. If the option is disabled, it will not be possible to track bills while making or receiving payments.</p> <p><b>Default credit period:</b> Enter the due date i.e., the credit days allowed by the supplier to make the payment. If the credit period is left blank then while recording the entry enter the credit period.</p> <p><b>Check for credit days during voucher entry:</b> By setting this option to Yes, you can keep track of the credit period allowed to parties, payables to Sundry Creditors and receivables from Sundry Debtors.</p>
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Table 7.5

<b>M M Traders</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>M M Traders</b>
Under	Select as <b>Sundry Debtors</b>
Maintain balances bill-by-bill	Set to <b>Yes</b>
Default credit period	Enter as <b>30 Days</b>
Check for credit days during voucher entry?	Set to <b>Yes</b>
Inventory values are effected?	Set to <b>No</b>

Table 7.6

## Step 2: Creation of Inventory Masters

### Stock Items

Go to **Gateway of Tally > Inventory Info. > Stock Items > Create**

<b>Basmati 455 (W)</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Basmati 455 (W)</b>
Under	Select as <b>Primary</b>
Units	Select as <b>Kgs ( Press Alt+C to create the Unit of Measure)</b>

Table 7.7

<b>Basmati 455 (B)</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Basmati 455 (B)</b>
Under	Select as <b>Primary</b>
Units	Select as <b>Kgs</b>

Table 7.8

<b>Dehradooni Basmati (W)</b>	
<b>Against the Field</b>	<b>Action to be Performed</b>
Name	Enter as <b>Dehradooni Basmati (W)</b>
Under	Select as <b>Primary</b>
Units	Select as <b>Kgs</b>

Table 7.9

*Note: Can create the stock item at one go from Multi Stock Item menu*

### Step 3: Recording Purchase Transaction

1. Go to **Gateway of Tally > Accounting Vouchers > F9: Purchase**
2. Press **F2:Date** and change the date to 01-07-2017
3. Press **Ctrl+V** from voucher mode to enter in Item Invoice Mode
4. Press **F12: Configure** and set the option **Use defaults for bill allocations** to **No**

*Note: If the option Use defaults for bill allocations is set to Yes, you will not be able to track bills or check bill-wise details*

5. Enter the **Supplier Invoice No.** as **ST/01** and the date will capture automatically.
6. In the **Party A/c name** field select **Saha Traders**

7. In the **Purchase ledger** field select **Purchase A/c** ledger.

*Note: Once the cursor moves to purchase ledger field, if the purchase ledger is not appearing then alter the purchase ledger and make sure the option **Inventory values are affected** is set to **Yes**.*

8. Under **Name of Item** field, select **Basmati 455(W)**, and enter the quantity as 500 Kgs, rate as ₹ 100 per Kgs and the amount ₹ 50,000 will capture automatically.
9. Press **Enter** and select the second stock item, **Basmati 455 (B)** and enter the quantity as 500 Kgs, rate as ₹ 110 per Kgs and the amount ₹ 55,000 will capture automatically
10. Press **Enter** and select the third stock item, **Dehradooni Basmati (W)** and enter the quantity as 1,000 Kgs, rate as ₹ 100 per Kgs and the amount ₹ 1,00,000 will capture automatically.



automatically

11. Select **End of List** twice and then the total amount field will get selected
12. Press **Enter** to get the **Bill-wise Details** screen and fill the details given below:

- In the **Type of Ref** field select **New Ref.**
- In the **Name** field by default the **Supplier Invoice number** will be shown, change it, if required
- In the **Due Date, or Credit Days** field the credit days and date will be filled automatically. It is the credit period which you have entered while creating the party ledger
- The amount will be captured automatically

**Note:** By default, the amount will be credited, because as per the accounting rule **Account Payables** are credited.

The **Bill-wise Details** screen for Saha Traders appears as shown in the figure 7.2:

Bill-wise Details				Buy Traders		Ctrl + M			
Purchase No. 1	Supplier invoice no. ST/01	Date: 1-Apr-2017				1-Jul-2017	Saturday		
Party A/c name: Saha Traders		Current balance:							
Bill-wise Details for: <b>Saha Traders</b>									
Upto: <b>₹ 2,05,000.00 Cr</b>									
Type of Ref	Name	Due Date, or Credit Days	Amount	Dif	Cr	Quantity	Rate per	Amount	
		(wef: 1-Jul-2017)				500 Kgs	100.00 Kgs	50,000.00	
						500 Kgs	110.00 Kgs	55,000.00	
<b>New Ref</b>	<b>ST/01</b>	<b>15 Days</b>	<b>2,05,000.00</b>		<b>Cr</b>	1,000 Kgs	100.00 Kgs	1,00,000.00	
		(16-Jul-2017)						2,05,000.00	
								2,05,000.00 Cr	
								2,000 Kgs	2,05,000.00

Figure 7.2 Bill-wise Details Screen for Saha Traders

13. Press **Enter** and save the **Bill-wise Details** screen

**Note:** If the screen of figure 7.2 is not appearing press **F12: Configure** from the voucher creation screen and set the option **Use default for bill allocation** to **No**

14. Enter the narration in **Narration** field.

The **Purchase Invoice** screen appears as shown in the figure 7.3:

Accounting Voucher Creation				Buy Traders		Ctrl + M	
Purchase No. 1	Supplier invoice no.: ST/01	Date: 1-Jul-2017				1-Jul-2017	Saturday
Party A/c name: Saha Traders		Current balance:					
Purchase ledger: Purchase A/c							
Name of Item	Quantity	Rate per	Amount				
Basmati 455 (W)	500 Kgs	100.00 Kgs	50,000.00				

Basmati 455 (B)	500 Kgs	110.00 Kgs	55,000.00
Dehradooni Basmati (W)	1,000 Kgs	100.00 Kgs	1,00,000.00
			2,05,000.00

[ End of List

Narration: \_\_\_\_\_

2,000 Kgs    
 Yes or No

Figure 7.3 Purchase Invoice Screen

15. Accept the screen

After recording the purchase transaction, the details are reflected in the bills payable report as the payment to Suppliers is still pending.

To check the **Bills Payable/Outstanding report**:

Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Payables**  
Press **Alt+F1** to view the report in detailed mode.

The **Bills Payable/Outstanding Report** appears as shown in the figure 7.4:

Bills Outstanding		Buy Traders		Ctrl + M, E		
Bills Payable		For 1-Jul-2017				
Date	Ref. No.	Party's Name	Pending Amount	Post-Dateo Amount	Final Balance	Due on Overdue by days
1-Jul-2017	ST/01	Saha Traders	2,05,000.00		2,05,000.00 Cr	16-Jul-2017
	1-Jul-2017 Purchase 1		2,05,000.00 Cr			
		500 Kgs Basmati 455 (W)	100.00 Kgs			
		500 Kgs Basmati 455 (B)	110.00 Kgs			
		1,000 Kgs Dehradooni Basmati (W)	100.00 Kgs			

2,05,000.00	2,05,000.00 Cr
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Figure 7.4 Bills Payable/ Outstanding Report

The report of figure 7.4, gives you the details of total bills payable to all suppliers along with transaction details like date, ref. no, party name, pending amount and overdue by days.

The total amount payable by the company is ₹2,05,000 which is payable to Saha Traders.

#### Step 4: Recording Sales Transaction

1. Go to **Gateway of Tally > Accounting Vouchers > F8: Sales**
2. Press **F2:Date** and change the date to 01-07-2017
3. Press **Ctrl+V** from voucher mode to enter in Item Invoice Mode
4. Enter the **Reference no: as BA/01/MM**
5. In the **Party A/c name** field select **M M Traders**
6. You will get the **Party Details** screen, enter the despatch details, order details and buyer details like name and address
7. In the **Sales ledger** field select **Sales A/c** ledger.
8. Under **Name of Item** field, select **Basmati 455(W)**, and enter the quantity as 250 Kgs, rate as ₹ 110 per Kgs and the amount ₹ 27,500 will capture automatically.
9. Press **Enter** and select the second stock item, **Basmati 455 (B)** and enter the quantity as 250 Kgs, rate as ₹ 120 per Kgs and the amount ₹ 30,000 will capture automatically
10. Select **End of List** twice and then the total amount field will get selected
11. Press **Enter** to get the **Bill-wise Details** screen and fill the details given below:
  - In the **Type of Ref** field select **New Ref.**
  - In the **Name** field, enter as **BA/01/MM**
  - In the **Due Date, or Credit Days** field the credit days and date will be filled automatically. It is the credit period which you have entered while creating the party ledger
  - The amount will be captured automatically

**Note:** By default, the amount will be debited, because as per the accounting rule Account Receivables are debited.

The **Bill-wise Details Screen** for M M Traders appears as shown in the figure 7.5:

Bill-wise Details				Buy Traders		Ctrl + M Ed	
Sales	No. 1					1-Jul-2017	
Reference no.	BA/01/MM					Saturday	
Party A/c name	M M Traders						
Bill-wise Details for: <b>M M Traders</b>							
Upto: <b>₹ 57,500.00 Dr</b>							
Type of Ref	Name	Due Date, or Credit Days (wef. 1-Jul-2017)	Amount	Dr/ Cr	Quantity	Rate per	Amount
					250 Kgs	110.00 Kgs	27,500.00
					250 Kgs	120.00 Kgs	30,000.00
New Ref	<b>BA/01/MM</b>	<b>30 Days</b> (31-Jul-2017)	<b>57,500.00</b>	<b>Dr</b>			57,500.00

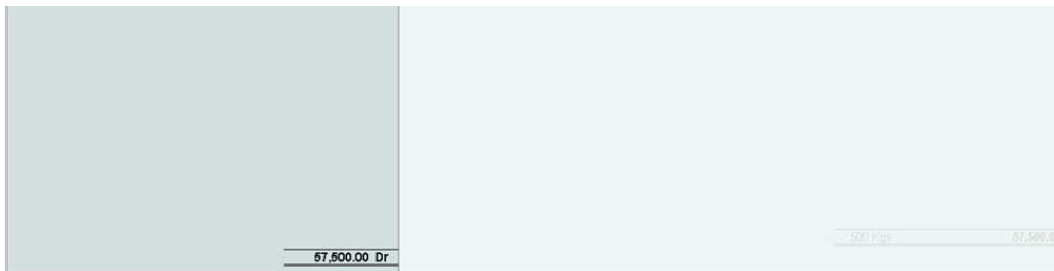


Figure 7.5 Bill-wise Details Screen for M M Traders

12. Press **Enter** and save the **Bill-wise Details** screen

**Note:** If the screen of figure 7.5 is not appearing press **F12: Configure** from the voucher creation screen and set the option **Use default for bill allocation** to **No**

13. Enter the **Narration**

The **Sales Invoice** screen appears as shown in the figure 7.6:

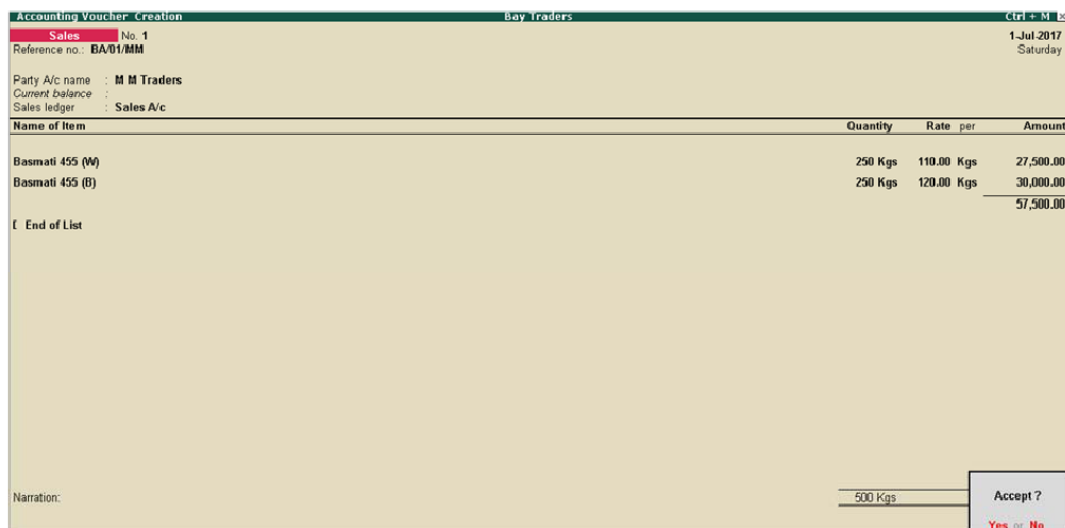


Figure 7.6 Sales Invoice Screen

14. Accept the screen

After recording the sales transactions as shown in figure 7.6, the details are reflected in the bills receivables report because the customer has not yet made any payment to the company.

To check the **Bills Receivable/Outstanding report**:

Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Receivables**  
Press **Alt+F1** to view the report in detailed mode.

The **Bills Receivables /Outstanding Report** appears as shown in the figure 7.7:

Bills Outstanding		Bay Traders		Ctrl + M		
Bills Receivable		1-Apr-2017 to 1-Jul-2017				
Date	Ref. No.	Party's Name	Pending Amount	Post-Date Amount	Final Balance	Due on Overdue by days
1-Jul-2017	1	M M Traders	57,500.00		57,500.00 Dr	31-Jul-2017
		1-Jul-2017 Sales	57,500.00 Dr			
		250 Kgs Basmati 455 (W)	110.00/Kgs			
		250 Kgs Basmati 455 (B)	120.00/Kgs			
			57,500.00		57,500.00 Dr	

Figure 7.7 Bills Receivable/ Outstanding Report

The report of figure 7.7, gives the details of **Total Bills Receivables** from the customers. It also displays the transaction details like date , ref. no, party name, pending amount and overdue by days.

The total amount receivable from the customer M M Traders is ₹57,500.

## 7.6 Against Reference

This method of adjustment is used to track an existing transaction, which is already tagged with a reference number. It helps in recording a payment voucher by selecting the reference number against which the payment is made.

**Illustration 2: Use of against reference for recording partial and full payment & receipt transactions and checking of payable and receivable report.**

Pass the following transactions in the book of Bay Traders:

Date	Particulars
------	-------------

16-07-2017	<b>Voucher: Payment</b> Made a partial payment of ₹1, 05,000 to Saha Traders against the reference number ST/01. The payment is made through Kotak Bank.
01-08-2017	<b>Voucher: Receipt</b> Received a Kotak cheque of ₹57,500 from MM Traders against the Bill reference number BA/01/MM

To record the transactions of table 7.10, in the books of Bay Traders, first ensure that the required ledgers are created in Tally.ERP 9.

**Activity:** Create Kotak Mahindra Bank ledger and provide debit opening balance of ₹5, 00,000

### Step 1: Recording Payment Transaction (Single Entry Mode)

1. Go to **Gateway of Tally > Accounting Vouchers > F5: Payment**
2. Press **F2:Date** and change the date to 16-07-2017
3. Press **F12: Configure** and set the option **Use single entry mode for payment/receipt/contra vouchers?** to **Yes**. Again press **F12: Advanced** and enable the option **Preallocate bills for payment/receipt/contra voucher?** to **Yes**

**Note:** If the option- *Use single entry mode for payment/receipt/contra vouchers?* Is set to **No**, then the payment voucher will appear in the Debit and Credit mode (i.e., double entry mode).

4. In the **Account** field, select **Kotak Mahindra Bank**
5. Under the **Particulars** field, select the party ledger from the **List of Accounts** to whom the payment has to be made, i.e., **Saha Traders**
6. You will get the **Bill-wise Details** screen for **Saha Traders** with the details filled as given below:
  - In the **Type of Ref** field select **Against Ref**.
  - You will get the **Pending Bills** screen, which shows the total pending bills payable to Saha Traders along with the Reference name and Date details.
  - Select the bill name as **ST/01** and press **Enter**
  - **Due date**, or **Credit Days** and **amount** will be captured automatically.
  - When the cursor moves to the amount field, change the amount from ₹ 2,05,000 to ₹ 1,05,000 ( Partial Payment )

The **Bill-wise Details** screen appears as shown in the figure 7.8:

Bill-wise Details				Bay Traders		Ctrl + M	
Payment		NO. 1				16-Jul-2017 Sunday	
Account : Kotak Mahindra Bank							
Cr-By: ₹ 5,00,000.00 Dr-							
Bill-wise Details for : <b>Saha Traders</b>							
Type of Ref	Name	Due Date, or Credit Days (ref: 16-Jul-2017)	Amount	Dif	Cr	Amount	
Agst Ref	ST/01	15 Days (16-Jul-2017)	1,05,000.00		Dr		

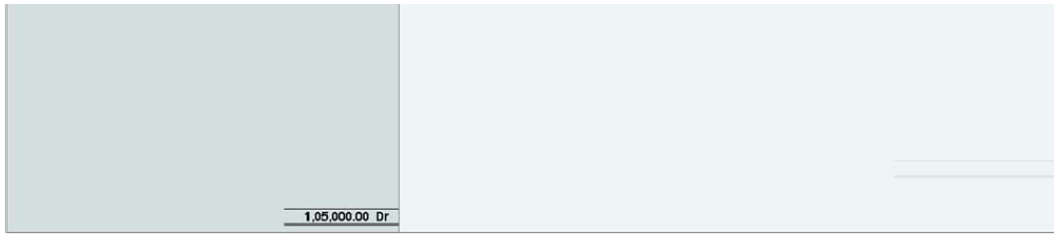


Figure 7.8 Bill-wise Details Screen with Against Reference

- Press **Enter** and accept the **Bill wise Details** screen
7. In the **Bank Allocation** screen, Transaction Type select as Cheque, and the amount will be captured automatically. Enter the cheque number in the **Inst no.** field and cheque date in the **Inst date** field and Accept the Screen.
  8. Enter the **Narration**

The **Payment Voucher** screen appears as shown in the figure 7.9:

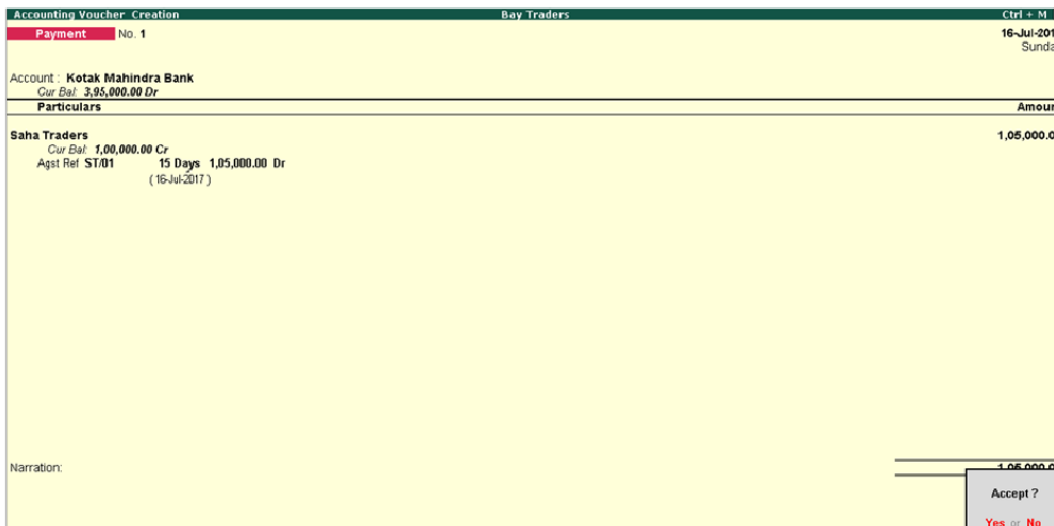


Figure 7.9 Payment Voucher Screen

9. Accept the screen

After making payment, check the **Bills Payable/Outstanding** report.

1. Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Payables** > press **Alt+F1** to view the report in detailed mode.
2. Change the period as 01-07-2017 to 01-08-2017.

The **Bills Payable/Outstanding** report appears as shown in the figure 7.10:



		Amount	Amount	Balance	by days	
1-Apr-2017	ST/01	Saha Traders	1,00,000.00	1,00,000.00 Cr	15-Jul-2017	0
1-Jul-2017	Purchase	1	2,05,000.00 Cr			
	500 Kgs Basmati 455 (W)		100.00/Kgs			
	500 Kgs Basmati 455 (B)		170.00/Kgs			
	1,00 Kgs Dehradooni Basmati (W)		100.00/Kgs			
15-Jul-2017	Payment	1	1,05,000.00 Dr			
			1,00,000.00	1,00,000.00 Cr		

Figure 7.10 Bills Payable/Outstanding Report after making Payment

In the report of figure 7.10, we will observe that the bill in the name of Saha Traders with Reference number as ST/01 shows 1, 05,000 instead of 2,05,000, because we have made a partial payment to Saha Traders.

### Step 2: Recording Receipt Transaction (Single Entry Mode)

1. Go to **Gateway of Tally > Accounting Vouchers > F6: Receipt**
2. Press **F2:Date** and change the date to 01-08-2017
3. Press **F12: Configure** and set the option **Use single entry mode for payment/receipt/contra vouchers?** to **Yes**.
4. In the **Account** field, select **Kotak Mahindra Bank**
5. Under the **Particulars** field, select the party ledger from the **List of Accounts** from whom the payment is received, i.e., **M M Traders**
6. You will get the **Bill-wise Details** screen for **M M Traders** with the details filled as given below:
  - In the **Type of Ref** field select **Against Ref**.
  - You will get the **Pending Bills** screen, which shows the total pending bills receivable to M M Traders along with the Reference name and Date details.
  - Select the bill name as **BA/01/MM** and press **Enter**
  - **Due date**, or **Credit Days** and **amount** will be captured automatically with ₹ 57,500

The **Bill-wise Details** screen appears as shown in the figure 7.11:

Bill-wise Details		Bay Traders		Ctrl + M
Receipt	No. 1			1-Aug-2017 Tuesday
Account : Kotak Mahindra Bank				
For Bal. 3,95,000.00 Dr.				
Bill-wise Details for : <b>M M Traders</b>				Amount
Type of Ref	Name	Due Date, or Credit Days	Amount	Dr/ Cr
		(wef. 1-Aug-2017)		



Agst Ref	BA/01/MM	30 Days	57,500.00 Cr
		(31-Jul-2017)	
			57,500.00 Cr

Figure 7.11 Bill-wise Details Screen with Against Reference

- Press **Enter** and select **End of list**

**Note:** If the **Bill-wise Details** screen is not displayed on selecting the party ledger, Press **F12: Configure** twice and enable the option-**Pre Allocate bills for payments/receipt/journal voucher** in the **Payment Advanced Configuration > General Options**.

7. In the **Bank Allocation** screen, Transaction Type select as Cheque/DD, and the amount will be captured automatically. Enter the cheque date in the **Inst date** field and select the Bank to which the received Cheque belongs to, and accept the screen.
8. Enter the **Narration** in narration field.

The **Receipt Voucher** screen appears as shown in the figure 7.12:

Accounting Voucher Creation		Bay Traders	Ctrl + M
Receipt No. 1			1-Aug-2017 Tuesday
Account : Kotak Mahindra Bank			
Cur Bal. 4,52,500.00 Dr			
Particulars			Amount
M M Traders			57,500.00
Cur Bal. 0.00 Cr			
Agst Ref BA/01/MM 30 Days 57,500.00 Cr			
(31-Jul-2017)			

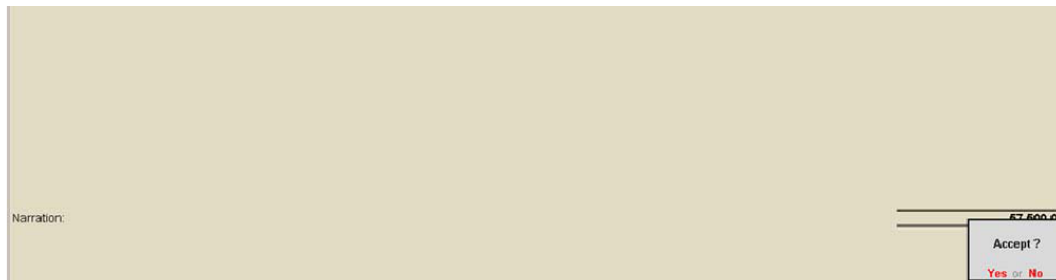


Figure 7.12 Receipt Voucher Screen

### 9. Accept the Screen

After receiving payment from customer, check the **Bills Receivables/Outstanding** report.

Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Receivables >** In the bills receivable report, you will observe that of MM Traders with Reference number BA/01/MM is not visible. This is because payment has been received from MM Traders.

## 7.7 Advance Reference

The term Advance means income received in advance or payments made in advance by the company. Income received in advance will not be considered as income until the goods are delivered or services are rendered, as per accrual concept. Hence, all advance payments received will be considered as liabilities and all advance payments made will be considered as assets.

**Accrual Concept of Accounting:** Under this concept, revenues are considered as income when the goods are delivered or services are rendered before collection of cash. If the cash is collected before rendering the service or delivering the goods, then the cash collected will not be considered as income earned.

**For Example:** Assume Bay Traders, who deal in food products, receive advance/down payment of 20% from customers before selling the goods to them, and agree to deliver the goods within 10 days of receiving the advance payment.

As per the Accrual Concept, Bay Traders cannot show advance payment collected as revenue earned because the goods are not delivered to the customer. Only after the goods are delivered to the customer the revenue is considered as earned.

This method, helps in arriving at correct information about the profits earned by a company.

Similarly, whenever advance payments are made by the company to its suppliers, it is not considered as an expense incurred, until the goods or services are received.

In Tally.ERP 9, you can record advance receipts and payments by selecting the Method of adjustment as Advance. You can also check the reports related to advance payments/receipts.

### **Illustration 3: Use of advance reference for recording advance receipts and payment transactions and checking of outstanding reports**

Pass the following transactions in the book of Bay Traders:

Date	Particulars								
01-08-2017	<p><b>Voucher: Receipt</b></p> <p>Received advance payment of ₹2,200 from Superior Traders against Bill No. Adv/SUT/01</p>								
11-08-2017	<p><b>Voucher: Sales</b></p> <p>Sold the following Stock Items on credit to Superior Traders with Invoice no BA/02/SUT, where 20% of advance payment was made for this bill and agreed to pay rest of the amount after 10 days.</p> <table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Dehradooni Basmati Rice (W)</td> <td>100 Kgs</td> <td>110</td> <td>11,000</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Dehradooni Basmati Rice (W)	100 Kgs	110	11,000
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Dehradooni Basmati Rice (W)	100 Kgs	110	11,000						
12-08-2017	<p><b>Voucher: Payment</b></p> <p>Made an advance payment of ₹20,000 to Saha Traders before making a purchase against Bill No. Adv/ST/01. The supplier has agreed to supply the Goods after 10 days.</p>								
22-08-2017	<p><b>Voucher: Purchase</b></p> <p>Purchased the following Stock Items on credit from Saha Traders with Supplier invoice no. ST/03. Advance payment of ₹20,000 was made for this bill and agreed to pay the rest of the amount after 10 Days.</p> <table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Basmati 455 (B)</td> <td>200 Kgs</td> <td>110</td> <td>22,000</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Basmati 455 (B)	200 Kgs	110	22,000
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Basmati 455 (B)	200 Kgs	110	22,000						

Table 7.11

To record the transactions of table 7.11 in the books of Bay Traders, first ensure that the required ledgers are created in Tally.ERP 9.

### Step 1: Creation of Accounting Masters

#### Party Ledger

<b>Superior Traders</b>
-------------------------

Against the field	Action to be performed
Name	Enter as <b>Superior Traders</b>
Under	Select as <b>Sundry Debtors</b>
Maintain balances bill-by-bill	Set to <b>Yes</b>

Default credit period	Leave it <b>Blank</b>
Check for credit days during voucher entry?	Set to <b>No</b>
Inventory values are effected?	Set to <b>No</b>
<i><b>Default credit period:</b> It can be entered at the time of creating the master or while recording the transaction.</i>	

Table 7.12

## Step 2: Recording Receipt Transaction (Single Entry Mode)

1. Go to **Gateway of Tally > Accounting Vouchers > F6: Receipt**
2. Press **F2:Date** and change the date to **01-08-2017**
3. In the **Account** field, select **Kotak Mahindra Bank**
4. Under the **Particulars** field, select the party ledger from the **List of Accounts** from whom the payment is received, i.e., **Superior Traders**
5. You will get the **Bill-wise Details** screen for **Superior Traders** with the details filled as given below:
  - In the **Type of Ref** field select **Advance**.
  - In the Name field, enter the bill number as **Adv/SUT/01**
  - In Due date, or Credit Days field do not enter any details
  - Enter the amount as **2,200**

The **Bill-wise Details** screen appears as shown in the figure 7.13:

Bill-wise Details				Bay Traders		Ctrl + M	
Receipt		No. 2				1-Aug-2017 Tuesday	
Account : Kotak Mahindra Bank							
Cr. Bal. ₹ 52,500.00 Dr.							
Bill-wise Details for: <b>Superior Traders</b>						Amount	
Type of Ref	Name	Due Date, or Credit Days (wef. 1-May-2017)	Amount	Dr/ Cr			
Advance	Adv/SUT01		2,200.00	Cr			



Figure 7.13 Bill-wise Details Screen with Advance Reference

- Press **Enter** and accept the **Bill wise Details** screen
6. In the **Bank Allocation** screen, **Transaction Type** select as Cheque/DD, and the amount will be captured automatically. Enter the cheque date in the **Inst date** field and select the Bank to which the received Cheque belongs to, and accept the screen.
  7. Enter the **Narration**

The **Receipt Voucher** screen appears as shown in the figure 7.14:

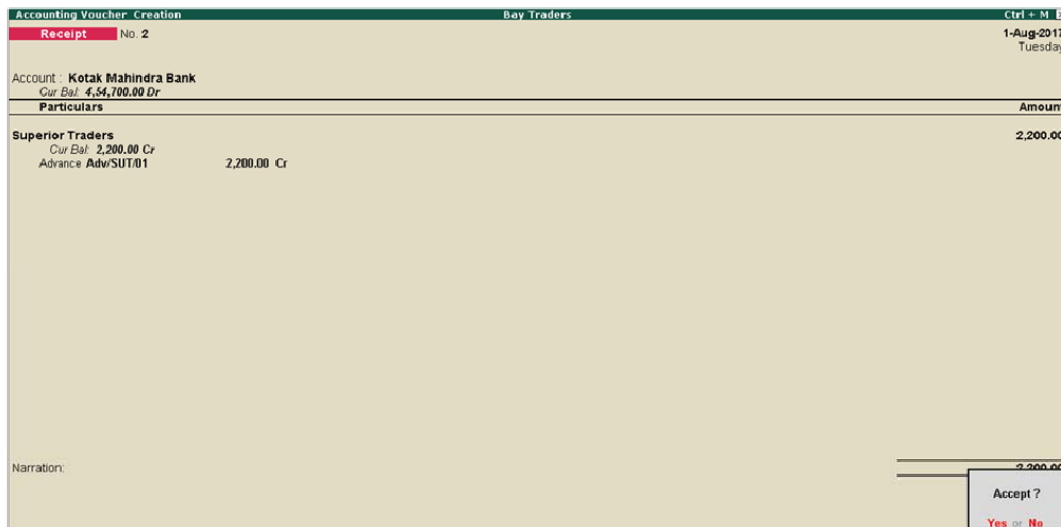


Figure 7.14 Receipt Voucher Screen

8. Accept the screen

After receiving advance payment from customer, check the **Group Outstanding** report.

The **Group Outstandings** report displays the group-wise outstanding, total sundry creditors outstanding bills and total sundry debtors outstanding bills. To check follow the steps given below:

1. Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Group > Sundry Debtors**
2. Change the Period as 01-07-2017 to 01-08-2017

The **Group Outstandings** report appears as shown in the figure 7.15:



Particulars	Sundry Debtors	
	Bay Traders	
	1-Apr-2017 to 1-Aug-2017	
	Pending Bills	
	Debit	Credit
Superior Traders		2,200.00
<b>Grand Total</b>		<b>2,200.00</b>

Figure 7.15 Group Outstandings Screen

In the report of figure 7.15, we can observe that the Superior Traders bill amount appears in the credit column. This is because the Advance payment received from Superior Traders is not considered as earned income till the goods are delivered as per **Accrual Concept of Accounting**. Hence, it is considered as a Liability.

*Note: The advance payment entry will be shown in the **Bills Payable/Outstanding Report**, because the goods are not yet delivered to the customer.*

From the **Group Outstandings** press **Enter** on **Superior Traders** entry line and use the **Alt+F1** key combination to view the report in detailed mode.

The **Ledger Outstandings** report is displayed as shown in figure 7.16:

Ledger Outstandings		Bay Traders		Ctrl + M		
Ledger: Superior Traders		1-Apr-2017 to 1-Aug-2017				
Date	Ref. No.	Opening Amount	Pending Amount	Post-Date Amount	Final Balance	Due on Overdue by days
1-Aug-2017	Adv/SUT/01 (advance)		2,200.00 Cr	2,200.00 Cr	2,200.00 Cr	1-Aug-2017 0
	1-Aug-2017 Receipt 2		2,200.00 Cr			

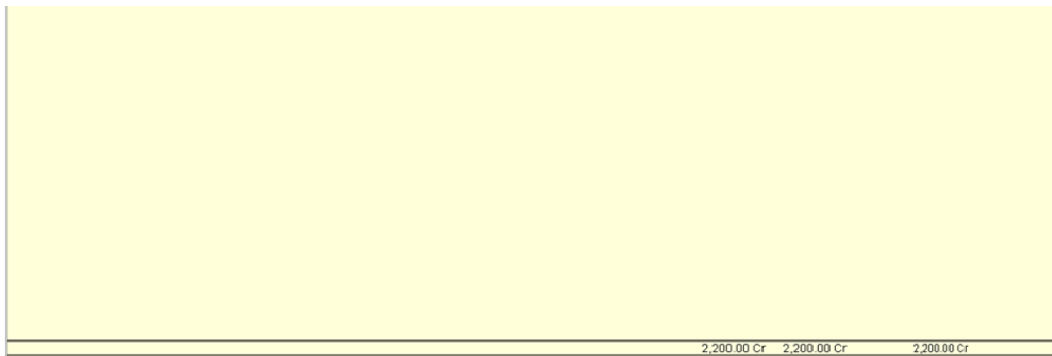


Figure 7.16 Ledger Outstandings Screen

The report of figure 7.16, displays the details of advance received from Superior Traders.

### Step 3: Recording Sales Transaction.

1. Go to **Gateway of Tally > Accounting Vouchers > F8: Sales**
2. Press **F2:Date** and change the date to **11-08-2017**
3. Enter the **Reference no: as BA/02/SUT**
4. In the **Party A/c name** field select **Superior Traders**
5. You will get the **supplementary details screen**, enter the **despatch details, order details** and **buyer details** like **name** and **address**
6. In the **Sales ledger** field select **Sales A/c** ledger.
7. Under **Name of Item** field, select **Dehradooni Basmati Rice (W)**, and enter the quantity as 100 Kgs, rate as ₹ 110 per Kgs and the amount ₹ 11,000 will capture automatically.
8. Select **End of List** twice and then the total amount field will get selected
9. Press **Enter** to get the **Bill-wise Details** screen and fill the details given below:
  - In **Type of Ref** field, select **Against Ref.** (Against reference is being selected while recording this sales transaction, as advance payment has been made for this sales. So the against reference is selected to adjust the advance payment).
  - You will get the list of pending bills to adjust, select bill no. **Adv/SUT/01** and press Enter
  - By default, the amount field reflects the total amount as 11,000. Manually change the amount to ₹ 2,200 Dr (as the total advance paid is ₹ 2,200), and press **Enter** to adjust the remaining amount.
  - In the **Type of Ref** field select **New Ref**, for the remaining amount; in the Name field enter the reference number as **BA/02/SUT**
  - In the Due Date, or Credit Days field enter 10 Days (because while creating the party ledger you had not entered the credit period).
  - Now, the Amount field will reflect the remaining amount of ₹ 8,800 i.e., ₹ 11,000 (Total bill amount) – ₹ 2,200 (Advance received) = ₹ 8,800 (Amount receivable)

The **Bill-wise Details** screen for Superior Traders appears as shown in the figure 7.17:



Bill-wise Details for Superior Traders				Quantity	Rate per	Amount
Type of Ref	Name	Due Date, or Credit Days (ref. 11-Aug-2017)	Amount			
				100 Kgs	110.00 Kgs	11,000.00
Agst Ref	Adv/SUT/01		2,200.00 Dr			
New Ref	BA/02/SUT	10 Days (21-Aug-2017)	8,800.00 Dr			
			11,000.00 Dr	100 Kgs		11,000.00

Figure 7.17 Bill-wise Details Screen for Superior Traders

10. Press **Enter** and save the **Bill-wise Details** screen
11. Enter the **Narration**

The **Sales Invoice** screen appears as shown in the figure 7.18:

Accounting Voucher Creation		Bay Traders	Ctrl + M
Sales	No. 2		11-Aug-2017
Reference no.	BA/02/SUT		Friday
Party A/c name	Superior Traders		
Current balance	2,200.00 Cr		
Sales ledger	Sales A/c		
Name of Item	Quantity	Rate per	Amount
Dehradoni Basmati (W)	100 Kgs	110.00 Kgs	11,000.00
[ End of List			
Narration:			100 Kgs
			Accept ?
			Yes or No

Figure 7.18 Sales Invoice Screen

12. Accept the screen

**Activity:** Check the Group Outstanding report and the Outstandings of Superior Traders.

### Ledger Outstanding Report

The Ledger Outstanding report displays the ledger wise or party wise outstanding bills along with voucher details like date, Ref. No., Opening amount, and Pending amount.

To check the Ledger Outstanding Report,

Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Ledger > Superior Traders > Press Alt+F1: Detailed**

The **Ledger Outstanding Report** appears as shown in the figure 7.19:



Ledger: Superior Traders		Buy Traders		Ctrl + M + E			
Ledger: Superior Traders		1-Apr-2017 to 11-Aug-2017					
Date	Ref. No.	Opening Amount	Pending Amount	Post-Date Amount	Final Balance	Due on	Overdue by (Days)
11-Aug-2017	BA/02/SUT						
	11-Aug-2017 Sales 2	8,800.00 Dr					
	100 Kgs Dehudooni Basmati (W)	110.00 Kgs					
		8,800.00 Dr	8,800.00 Dr		8,800.00 Dr	21-Aug-2017	0
		8,800.00 Dr	8,800.00 Dr		8,800.00 Dr		

Figure 7.19 Ledger Outstandings Report

The report of figure 7.19 shows ₹ 8,800 as outstanding from Superior Traders, instead of ₹ ₹11,000, as the advance amount received from them has been adjusted the pending bill.

In Tally.ERP 9, after an advance amount is adjusted, the outstanding report is generated with correct figures instantly.

#### Step 4: Recording Advance Payment Voucher

**Activity:** Record the following transactions:

Date	Particulars
12-08-2017	<p><b>Voucher: Payment</b></p> <p>Made an advance payment of ₹20,000 to Saba Traders with the Bill No. Adv/ST/01 before making purchase; the supplier has agreed to supply the Goods after 10 days (enter credit days as 10 days).</p>

Table 7.13

Open the Sundry Creditors Group Outstanding report and check whether the amount is reflected in the debit or credit column. The amount should appear under debit column because we have paid the amount in advance.

#### Step 5: Recording Purchase Transaction

**Activity:** Record the following transactions:

22-08-2017	<p><b>Voucher: Purchase</b></p> <p>Purchased the following Stock Items on credit from Saba Traders with the Supplier invoice no</p>
------------	---

Illustration 4: Recording stock items on credit from Saha Traders with the Ref No. ST/02. Advance payment of ₹20,000 was made for this bill and agreed to pay the rest of the amount after 10 Days.

Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)
Basmati 455 (B)	200 Kgs	110	22,000

**Hint:** In order to change the due date, which is defined at the time of creating the party ledger, enable the option **Allow modification of all fields during entry** to **Yes**

Table 7.14

Open the Ledger Outstandings report of Saha Traders and check the pending amount for bill no. ST/02 and the total outstanding against this party should show as 1, 02,000

## 7.8 On Account

On Account method of adjustment is selected when you are unable to mark a payment or a receipt against any specific pending references. This method is selected whenever a lump sum amount is paid or received and not able to mark against any previous pending bills.

### Illustration 4: Use of on account for recording receipt and payment transactions and checking of payable and receivable reports

Pass the following transactions in the book of Bay Traders:

Date	Particulars								
22-08-2017	<p><b>Voucher: Sales</b></p> <p>Sold the following stock items on credit to Ashok Traders with the Ref No. BA/03/AT and agreed to pay the amount within 10 days of purchase</p> <table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Dehradooni Basmati Rice (W)</td> <td>50 Kgs</td> <td>120</td> <td>6,000</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Dehradooni Basmati Rice (W)	50 Kgs	120	6,000
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Dehradooni Basmati Rice (W)	50 Kgs	120	6,000						

23-08-2017	<p><b>Voucher: Sales</b></p> <p>Sold the following stock items on credit to Ashok Traders with the Ref No. BA/04/AT and agreed to pay the amount within 10 days of purchase</p>
------------	---

	<table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Basmati 455 (W)</td> <td>50 Kgs</td> <td>110</td> <td>5,500</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Basmati 455 (W)	50 Kgs	110	5,500
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Basmati 455 (W)	50 Kgs	110	5,500						
24-08-2017	<p><b>Voucher: Sales</b></p> <p>Sold the following stock items on credit to Ashok Traders with the Ref No. SA/05/AT and agreed to pay the amount within 10 days of purchase</p> <table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Multigrain flour</td> <td>50 Kgs</td> <td>70</td> <td>3,500</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Multigrain flour	50 Kgs	70	3,500
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Multigrain flour	50 Kgs	70	3,500						
30-08-2017	<p><b>Voucher: Receipt</b></p> <p>Received ₹10,000 from Ashok Traders for pending bills but specific pending bill details are not provided.</p>								

Table 7.15

To record the transactions of table 7.15, in the books of Bay Traders, first ensure that the required ledgers are created in Tally.ERP 9.

### Step 1: Creation of Accounting Masters

#### Party Ledger

Ashok Traders	
Against the Field	Action to be Performed
Name	Enter as <b>Ashok Traders</b>
Under	Select as <b>Sundry Debtors</b>
Maintain balances bill-by-bill	Set to <b>Yes</b>
Default credit period	<b>Leave it Blank</b>
Check for credit days during voucher entry?	Set to <b>No</b>
Inventory values are effected?	Set to <b>No</b>
<i><b>Default credit period:</b> It can be entered at the time of creating the master or while recording the transaction.</i>	

### Step 2: Creation of Inventory Masters

**Activity:** Create a stock item by name *Multigrain flour* and enter the opening balance of 100 quantity and rate as ₹60.

### Step 3: Recording Sales Transactions

**Activity:** Create the necessary masters and record all the sales transactions given in table 7.15 (refer to illustration no. 4 for guidance)

#### Recording of Receipt Transaction (Single Entry Mode)

1. Go to **Gateway of Tally > Accounting Vouchers > F6: Receipt**
2. Press **F2:Date** and change the date to **30-08-2017**
3. In the **Account** field, select **Kotak Mahindra Bank**
4. Under the **Particulars** field, select the party ledger from the **List of Accounts** from whom the payment is received, i.e., **Ashok Traders**
5. You will get the **Bill-wise Details** screen for **Ashok Traders** with the details filled as given below:
  - In the **Type of Ref** field select **On Account**. (On Account type of reference has been selected, as we do not have information about the bill (Bill No. BA/03/AT, BA/04/AT or BA/05/AT) against which the payment has been made by Ashok Traders.

**Note:** If you select *Against Reference*, you will get all the pending bills of *Ashok Traders*.

- Immediately after selecting **Type of reference** as **On Account**, the cursor will move to the amount field
- Enter the **amount** as 10,000

The **Bill-wise Details** screen appears as shown in the figure 7.20:

Bill-wise Details for Ashok Traders				Amount
Type of Ref	Name	Due Date, or Credit Days	Amount	Dr/Cr
On Account		(ref: 30-Aug-2017)	10,000.00	Cr
			10,000.00	Cr

Figure 7.20 Bill-wise Details Screen with On Account Reference

- Press **Enter** and save the Bill wise Details screen

6. In the **Bank Allocation** screen, Transaction Type select as Cheque/DD, and the amount will be captured automatically. Enter the cheque date in the **Inst date** field and select the Bank to which the received cheque belongs to and accept the screen
7. Enter the **Narration**

The **Receipt Voucher** screen appears as shown in the figure 7.21:

Accounting Voucher: Creation		Bay Traders	Ctrl + M   E
<b>Receipt</b> No. 3			30-Aug-2017 Wednesday
Account : <b>Kotak Mahindra Bank</b> Cur Bal: 5,44,700.00 Dr			
Particulars		Amount	
<b>Ashok Traders</b>		10,000.00	
Cur Bal: 10,000.00 Cr			
Dr Account	10,000.00 Cr		
Narration:		10,000.00	
		Accept ? Yes or No	

Figure 7.21 Receipt Voucher Screen

8. Accept the screen

After receiving payment from the customer, let us check the **Ledger Outstanding** report.

Go to **Gateway of Tally > Display > Statements of Accounts > Outstandings > Ledger > Ashok Traders**

The **Ledger Outstandings Report** will appear as shown in the figure 7.22:

Ledger Outstandings		Bay Traders	Ctrl + M   E		
Ledger: <b>Ashok Traders</b>		1-Apr-2017 to 30-Aug-2017			
Date	Ref.No.	Opening	Pending Post-Dated	Final	Due on Overdue

		Amount	Amount	Amount	Balance	by days
22-Aug-2017	BA/03/AT	6,000.00 Dr	6,000.00 Dr		6,000.00 Dr	1-Sep-2017
23-Aug-2017	BA/04/AT	5,500.00 Dr	5,500.00 Dr		5,500.00 Dr	2-Sep-2017
24-Aug-2017	SA/05/AT	3,500.00 Dr	3,500.00 Dr		3,500.00 Dr	3-Sep-2017
	<b>Sub Total</b>	<b>15,000.00 Dr</b>	<b>15,000.00 Dr</b>		<b>15,000.00 Dr</b>	
28-Aug-2017	On Account	10,000.00 Cr	10,000.00 Cr		10,000.00 Cr	
		5,000.00 Dr	5,000.00 Dr		5,000.00 Dr	

Figure 7.22 Ledger Outstandings Report of Ashok Traders

The report of figure 7.22, displays the total outstandings of Ashok Traders. Here we can observe that the **on account** balances are also considered for calculating the outstanding amount.

## 7.9 Credit Limit

Credit Limit refers to the monetary limit agreed upon with the seller and the buyer of a business, for trading purposes. In Tally.ERP 9 credit limits can be specified for any ledger account falling under the groups Sundry Debtors and Sundry Creditors. Credit Limits can also be defined for sundry creditors for the reason that there may be a two-way trade between the parties i.e., you may sell to a sundry creditor and buy from a sundry debtor account.

Setting credit limits will help in restricting invoicing for the customers or parties exceeding the prescribed credit limits and thereby facilitating better and effective control of the outstanding.

**Example:** Bay Traders has set the credit limit of ₹50,000 to M M Traders. As on 1<sup>st</sup> September 2017, Bay Traders sold goods on credit for ₹40,000 to M M Traders; and on 5<sup>th</sup> September 2017 making a sale for ₹15,000. Bay Traders will not be able to make sales and generate sales bill because of exceeding the credit limit. The M M Traders is allowed a credit limit upto ₹50,000 and if the sale more than ₹50,000, then the transaction will be restricted.

### 7.9.1 Activate Credit Limit

In order to track the details of bills payable and receivable, the feature bill-wise details and maintain budget & control has to be enabled in Tally.ERP 9.

To enable the feature maintain bill-wise details in Tally.ERP 9, follow the steps given below:

1. Go to **Gateway of Tally > F11: Company Features > F1: Accounting Features**
2. Set the option - **Maintain budgets and controls** to **Yes**

The **Accounting Features** screen appears as shown in the figure 7.23:

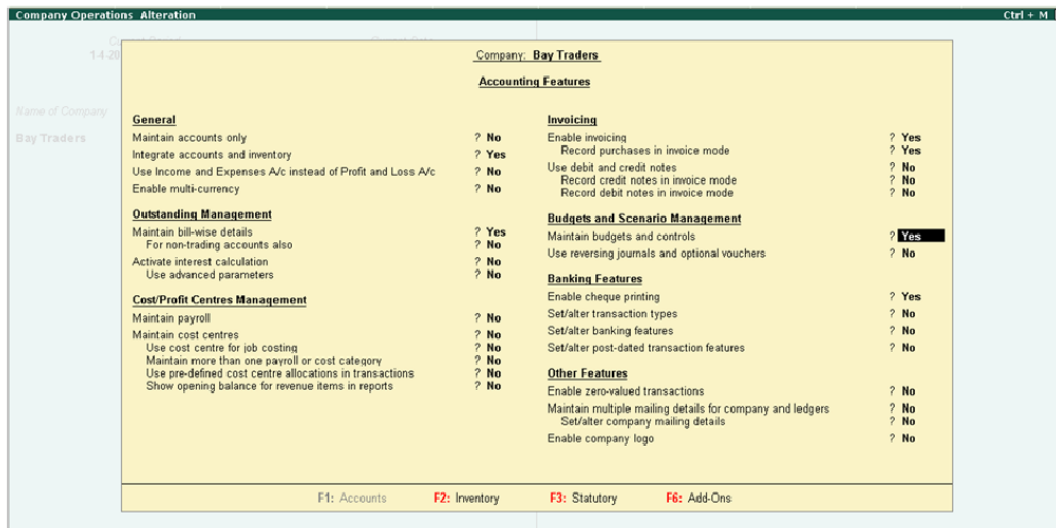


Figure 7.23 Accounting Features Screen

### 3. Accept the screen

**Note:** On accepting the option - **Maintain budgets and controls** to **Yes**, in all the ledgers created under the groups' sundry debtors and sundry creditors the option – **Specify credit limit** will be available.

## 7.9.2 Setting Credit Limits

You can set credit limits for party ledger accounts at the time of ledger creation or from the alteration screen or also at the time of invoicing.

To set **Credit Limits** for single ledger account, follow the steps given below:

1. Go to **Gateway of Tally > Accounts Info > Ledgers > Alter**
2. Select **M M Traders** ledger from the **List of Ledgers**.
3. In the **Ledger Alteration** screen, specify the credit limit as ₹ 50,000 in the **Specify credit limit** field

The **Ledger Alteration** screen appears as shown in the figure 7.24:



		5,06,000.00 Dr	
		Difference	
		5,06,000.00 Dr	
Under : Sundry Creditors (Current Liabilities)	Name : M M Traders	<b>Mailing Details</b>	
Maintain balances bill-by-bill ? Yes	Address :		
Default credit period : 30 Days			
Check for credit days during voucher entry ? Yes	Country : India	Pincode :	
Specify credit limit : 50,000.00 Cr	State : Karnataka		
Override credit limit using post-dated transactions ? No	Provide bank details : No		
Inventory values are affected ? No			
	PAN/IT No. :	<b>Tax Registration Details</b>	
Opening Balance (on 1-Apr-2017) :		Accept ?	
		Yes or No	

Figure 7.24 Party Ledger Alteration Screen

- Accept the screen

**Note:** We can set the credit limit for multiple ledgers falling under the group sundry debtors or creditors or branch division at once. To do so, **Go to Gateway of Tally > Accounts Info. > Ledgers > Under Multiple Ledgers > Select Credit limits**

**Note:** Credit limit option will appear only if the option Provide advance information in masters is enabled in F12: Configure.

### 7.9.3 Exceeding Credit Limits

During invoice or order entry, if the credit limit amount is exceeded, then on accepting the voucher, Tally.ERP 9 prompts the user with an error message displaying the amount exceeding the credit limit specified.

#### Illustration 5: Checking of credit limit exceeded message while recording sales voucher.

Record the following transactions in the books of Bay Traders

Date	Particulars								
01-09-2017	<p><b>Voucher: Sales</b></p> <p>Sold the following Stock Items on credit to M M Traders with the Ref No. BA/06/MM</p> <table border="1"> <thead> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> </thead> <tbody> <tr> <td>Dehradooni Basmati Rice (W)</td> <td>50 Kgs</td> <td>120</td> <td>6,000</td> </tr> </tbody> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Dehradooni Basmati Rice (W)	50 Kgs	120	6,000
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Dehradooni Basmati Rice (W)	50 Kgs	120	6,000						



Sold the following Stock Items on credit to M M Traders with the Ref No. BA/07/MM			
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)
Dehradooni Basmati (W)	400 Kgs	110	44,000

Table 7.17

**Activity:** Record the sales transaction which is shown in table 7.17.

**Note:** In the above two transactions as shown in figure 7.17, the total amount is ₹ 50,000. I.e. the party has completely utilised the collocated credit limit.

Date	Particulars								
05-09-2017	<b>Voucher: Sales</b> Sold the following Stock Items on credit to M M Traders with the Ref No. BA/08/MM								
	<table border="1"> <tr> <th>Name of the Stock Item</th> <th>Quantity</th> <th>Rate per (₹)</th> <th>Amount (₹)</th> </tr> <tr> <td>Basmati 455 (W)</td> <td>100 Kgs</td> <td>110</td> <td>11,000</td> </tr> </table>	Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)	Basmati 455 (W)	100 Kgs	110	11,000
Name of the Stock Item	Quantity	Rate per (₹)	Amount (₹)						
Basmati 455 (W)	100 Kgs	110	11,000						

Table 7.18

**Note:** While recording the entry of table 7.18, you will get the following error message as shown in the figure 7.25.

The **Sales Invoice** screen with credit limit error appears as shown in the figure 7.25:

The screenshot shows the 'Accounting Voucher: Creation' window for 'Sales' with reference number 'BA/08/MM'. The party is 'M M Traders' with a current balance of 50,000.00 Dr and a credit limit of 50,000.00 Cr. The sales ledger is 'Sales A/c'. The item list shows 'Basmati 455 (W)' with a quantity of 100 Kgs, a rate of 110.00, and an amount of 11,000.00. An error message box is displayed in the bottom right corner, stating: 'Error: Eh ? Credit Limit of 'M M Traders' 50,000.00 Cr exceeded ! (Current : 61,000.00 Dr)'. The 'Narration:' field is empty.

Figure 7.25 Sales Invoice screen

In order to complete the entry, either:

- Enter a lower value (within the prescribed credit limit), or
- Abandon the current entry and obtain authorisation to increase the credit amount limit

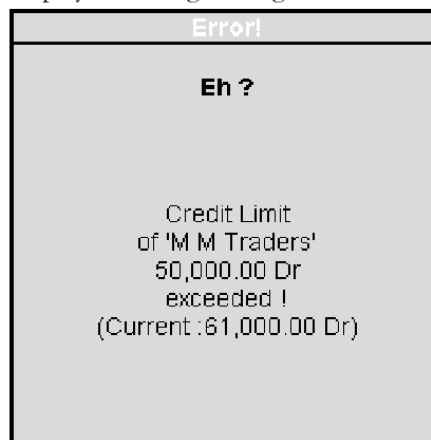
The significance of setting credit limits is that during voucher entry (or invoicing), the credit limit is displayed for the selected ledger along with current balance to help ascertain the amount permitted or acceptable.

### 7.9.4 Exception to Credit Limits

Transactions which do not affect the accounting or inventory balances are excluded from the application of credit limitations.

In Tally.ERP 9, Sales Order can be entered for a party with the value exceeding the credit limit set for the selected debtor.

In this case Tally.ERP 9 will display a warning message as shown in the figure 7.26:



*Figure 7.26 Credit Limit warning in Sales Order*

However, sales order can be saved with the existing order value even though the message is displayed **Credit Limit Exceeded!**.

## 7.10 Payment Performance of Debtors

Payment Performance of Debtors (Receivable Turnover in days) is the average time the customers take to actually pay their bills irrespective of the outstanding balance on the statement date. It is quite possible that the receivable turnover is low and the payment performance is high, indicating that the customers cleared their outstanding, but took a long time to do so.

1. From **Gateway of Tally >Ratio Analysis**

The **Ratio Analysis** report appears as shown in the figure 7.27:

Ratio Analysis		Bay Traders		Ctrl + M
Principal Groups	Bay Traders 1-Apr-2017 to 2-Sep-2017	Principal Ratios	Bay Traders 1-Apr-2017 to 2-Sep-2017	
Working Capital (Current Assets-Current Liabilities)	5,19,000.00 Cr	Current Ratio (Current Assets : Current Liabilities)	10.98 : 1	
Cash-in-hand		Quick Ratio (Current Assets-Stock-in-hand : Current Liabilities)	8.82 : 1	
Bank Accounts	4,44,700.00 Dr	Debt/Equity Ratio (Loans (Liability) : Capital Account + Nett Profit)	0.00 : 1	
Bank OD A/c		Gross Profit %	9.74 %	
Sundry Debtors (due till today)	13,800.00 Dr	Nett Profit %	9.74 %	
Sundry Creditors (due till today)	23,800.00 Cr	Operating Cost % (as percentage of Sales Accounts)	90.26 %	
Sales Accounts	1,33,500.00 Cr	Recv. Turnover in days (payment performance of Debtors)	33.44 days	
Purchase Accounts	2,27,000.00 Dr	Return on Investment % (Nett Profit / Capital Account + Nett Profit)	100.00 %	
Stock-in-hand	1,12,500.00 Dr	Return on Wkg. Capital % (Nett Profit / Working Capital) %	2.50 %	
Nett Profit	13,000.00 Cr			
Wkg. Capital Turnover (Sales Accounts / Working Capital)	0.26			
Inventory Turnover (Sales Accounts / Closing Stock)	1.19			

Figure 7.27 Ratio Analysis Report Screen

2. Select **Recv. Turnover in days** (It shows the amount of sales locked up with debtors in terms of sales days)
3. Press **Enter** to view the list of **Sundry Debtors**
4. Select **M M Traders** to view the **Ledger Payment Performance** report

The **Ledger Payment Performance Report** of **M M Traders** is as displayed as shown in the figure 7.28:

Ledger Payment Performance		Bay Traders		Ctrl + M	
Ledger : <b>M M Traders</b>		1-Apr-2017 to 2-Sep-2017			
Performance by Formula (Closing Balance / Total Sales) * Number of Days :					
<b>61,000.00 Dr / 1,19,500.00 Dr) * 66 = 33.97 days</b>					
Date of Bill	Particulars	Cleared on	Number of days	Due on	Number of days from Due Date
1-7-2017	BA/01/MM	31-7-2017	30 days	31-7-2017	0 days
<b>Average Performance</b>			<b>30.00 days</b>		<b>0.00 days</b>

Figure 7.28 Ledger Payment Performance Details of MM Traders

5. Click **F1: Detailed** to display the report in detailed mode as shown in the figure 7.29:

Ledger Payment Performance		Buy Traders		Ctrl + M	
Ledger: M M Traders				1-Apr-2017 to 2-Sep-2017	
Performance by Formula (Closing Balance / Total Sales) * Number of Days : (61,000.00 Dr / 1,16,500.00 Dr) * 66 = 33.97 days					
Date of Bill	Particulars	Cleared on	Number of days	Due on	Number of days from Due Date
:1-7-2017 BA/01/MM					
1-Apr-2017	Sales 1	57,500.00 Dr		31-7-2017	30 days
	250 Kgs Basmati 455 (W)	170.00 Kgs			
	250 Kgs Basmati 455 (B)	120.00 Kgs			
1-May-2017	Receipt 1	57,500.00 Cr			
Average Performance				30.00 days	0.00 days

Figure 7.29 Ledger Payment Performance - Detailed

The **Ledger Payment Performance** report gives the details of all invoices raised on the debtor and the dates when the payments were made, with the analysis of delays.

The Ledger Performance Report can also be viewed from ledger vouchers screen. From **Gateway of Tally > Display > Accounts Books > Ledger > Select M M Traders > Press F2: Period** and enter the period from 01-04-2017 to 02-06-2017 > Press **F8: Related Reports > Select Ledger Payment Performance**.

## 7.11 Changing the Financial Year in Tally.ERP 9 (While continuing to work in the same Company)

In this company, you have seen transactions being recorded for the financial year 01-04-2017 to 31-03-2018. Now, assume that you have completed recording transactions for the financial year 2017-18 and now want to record the transactions for the new financial year 2018-19.

**Note:** Financial Year is the year in which you will earn the income and the Assessment Year is the year in which the income is taxed.

**Activity:** Record the Following transactions in Tally.ERP 9

Date	Particulars
------	-------------

15-11-2017	<p><b>Voucher: Sales</b></p> <p><i>Sold the following Stock Items on credit to Asbok Traders on cash with the Reference no. BA/08/AT</i></p> <table border="1"> <thead> <tr> <th><b>Name of the Stock Item</b></th> <th><b>Quantity</b></th> <th><b>Rate per (₹)</b></th> <th><b>Amount (₹)</b></th> </tr> </thead> <tbody> <tr> <td>Basmati 455 (B)</td> <td>100 Kgs</td> <td>120</td> <td>12,000</td> </tr> </tbody> </table>	<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>	Basmati 455 (B)	100 Kgs	120	12,000
<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>						
Basmati 455 (B)	100 Kgs	120	12,000						
31-03-2018	<p><b>Voucher: Sales</b></p> <p><i>Sold the following Stock Items on credit to Asbok Traders on cash with the Reference no. BA/09/AT</i></p> <table border="1"> <thead> <tr> <th><b>Name of the Stock Item</b></th> <th><b>Quantity</b></th> <th><b>Rate per (₹)</b></th> <th><b>Amount (₹)</b></th> </tr> </thead> <tbody> <tr> <td>Basmati 455 (B)</td> <td>50 Kgs</td> <td>120</td> <td>6,000</td> </tr> </tbody> </table>	<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>	Basmati 455 (B)	50 Kgs	120	6,000
<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>						
Basmati 455 (B)	50 Kgs	120	6,000						
01-04-2018	<p><b>Voucher: Sales</b></p> <p><i>Sold the following Stock Items on credit to Asbok Traders on cash with the Reference no. BA/10/AT</i></p> <table border="1"> <thead> <tr> <th><b>Name of the Stock Item</b></th> <th><b>Quantity</b></th> <th><b>Rate per (₹)</b></th> <th><b>Amount (₹)</b></th> </tr> </thead> <tbody> <tr> <td>Basmati 455 (B)</td> <td>100 Kgs</td> <td>120</td> <td>12,000</td> </tr> </tbody> </table>	<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>	Basmati 455 (B)	100 Kgs	120	12,000
<b>Name of the Stock Item</b>	<b>Quantity</b>	<b>Rate per (₹)</b>	<b>Amount (₹)</b>						
Basmati 455 (B)	100 Kgs	120	12,000						

Table 7.19

**Observation:** Once you change the date to 01-04-2018, you will get an error **Date cannot be above the current period (31-Mar-2018)**

The Error displays as shown in the figure 7.30:

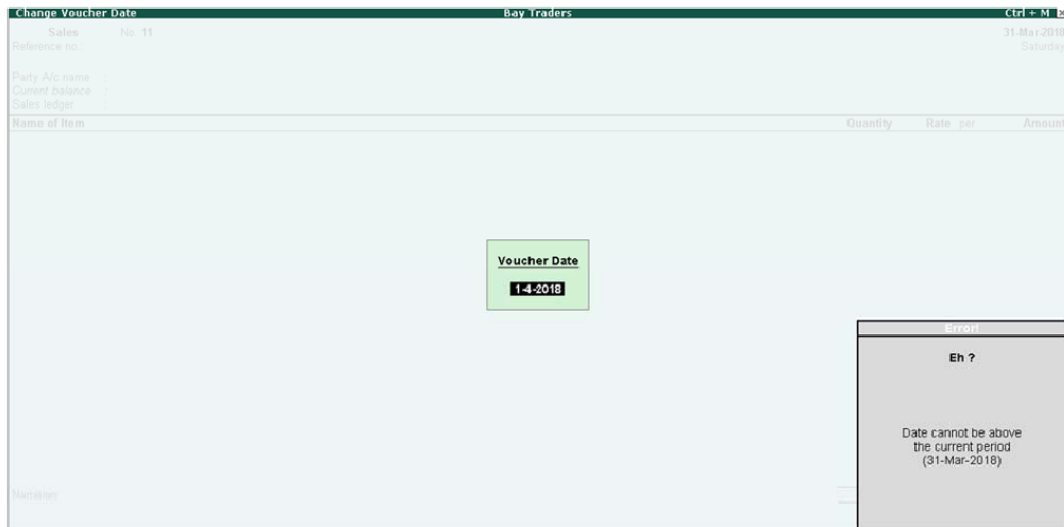


Figure 7.30 Change Voucher Date Screen with Error Message

This error appears because the financial period for Bay Traders is from 01-04-2017 to 31-03-2018 and you are trying to record the entry after this period i.e., you are recording the entry for a new financial year, and hence you are not able to record the entry. To check the financial period for the company, go to Gateway of Tally screen.

The **Gateway of Tally Screen with Current Financial Period** appears as shown in the figure 7.31:



Figure 7.31 Gateway of Tally screen (Current Period)

In order to record the sales transaction as on 01-04-2018 (This entry will fall under new financial period 01-04-2018 to 31-03-2019), you need to change the financial period.

To change the financial period, follow the steps given below:

1. Go to **Gateway of Tally** > Press **Alt+F2:Period**
2. Enter the date as 01-04-2018 to 31-03-2019.

The **Change Period** screen appears as shown in the figure 7.32:

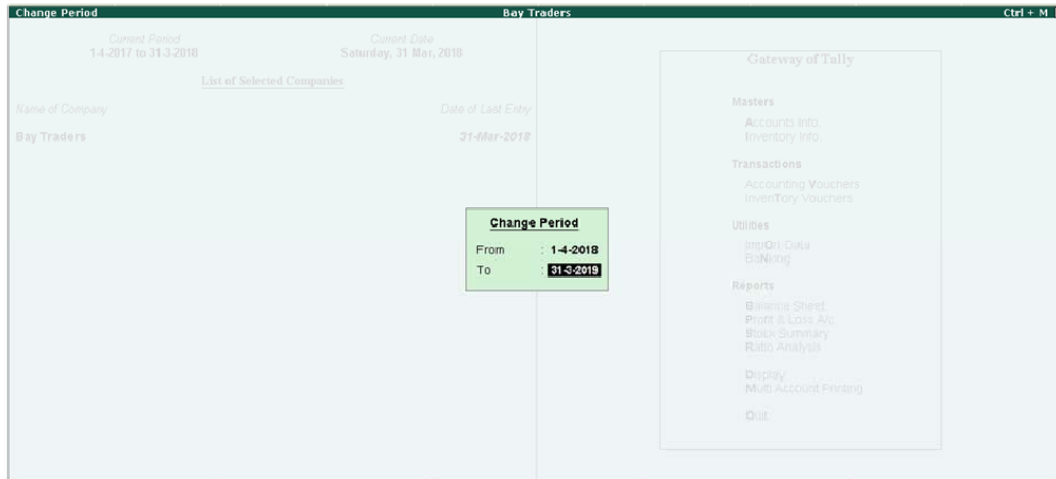


Figure 7.32 Change Period Screen

3. Press **Enter** from the figure 7.31 screen, to go back to the **Gateway of Tally** screen

The **Gateway of Tally Screen with Changed Financial Year** appears as shown in the figure 7.33:

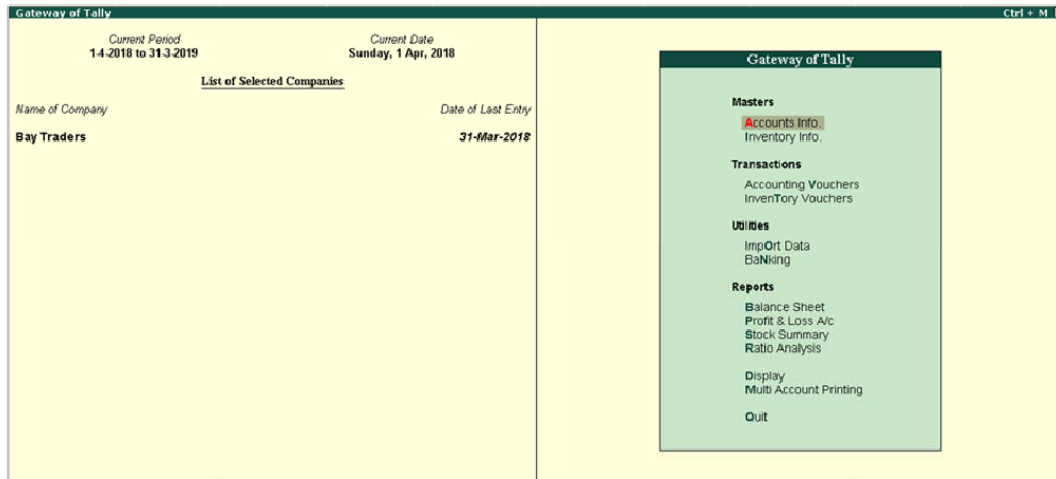


Figure 7.33 Gateway of Tally screen (Changed Financial Year)

After changing the current period, you will be able to record the sales entries as on 01-04-2018.

**Note:** In Tally.ERP 9, you can continue to record the data in the same company just by changing the financial year or you can create a new company with the latest financial year and maintain the data separately.

## Conclusion

Accounts Receivables and Payables Management is a very important aspect of any business. In Tally.ERP 9 one can keep the track of receivables and payables by using the feature **Maintain bill-**

**wise** details wherein you can define the credit limit, credit days and generate instant outstanding reports.

## Key Takeaways

- Accounts Receivables are debited in the books of account and is shown as a Current Asset in a company's Balance Sheet.
- Accounts Payables are credited in the books of account and is shown as a Current Liability in company's Balance Sheet.
- Bill-wise Details are specified while creating vouchers to allocate payments to invoices. The Outstandings Statements can be generated using Bill-wise Details.
- In Tally.ERP 9, four types of reference details can be entered for transactions. These reference details, called Methods of Adjustments are New Ref, Agst Ref, Advance and On Account.
- Advance Payment/Receipts can be adjusted to actual bills on a later date as required.
- On Account is the reference, which is used when the lump sum amount is paid or received without any bill reference details
- Setting Credit Limits will help in restricting invoicing for the customers or parties exceeding the prescribed credit limits

## Shortcut Keys

Shortcut Key	Description
F11	<ul style="list-style-type: none"><li>• From all screens wherever available</li><li>• To access Company Features</li></ul>
Alt+F1	<ul style="list-style-type: none"><li>• From Outstanding report</li><li>• To view Outstanding report in detailed mode</li></ul>
F4	<ul style="list-style-type: none"><li>• From Receivable report</li><li>• To go to Payables report and vice-versa</li></ul>
Alt+C	<ul style="list-style-type: none"><li>• From Ledger Outstanding report</li><li>• To view Ledger Contact details</li></ul>